

Just Insure Inc.
State of Arizona
Underwriting Guidelines - 90-Day Policy

1) Coverages

- a) Liability Coverage
 - 25/50/15, 50/100/50, and 100/300/100
- b) Collision Coverage
 - Deductible options: 250.00, 500.00, 1000.00 and 2500.00.
- c) Comprehensive Coverage
 - Deductible options: 250.00, 500.00, 1000.00 and 2500.00.
- d) Full Glass Coverage
 - Zero deductible
 - Basic is 1000.00
 - Regular is 500.00

2) Vehicle

- a) Gross Vehicle Weight That Exceeds 9,999 Pounds Is Not Allowed
- b) MSRP That Exceeds \$99,999 Is Not Allowed
- c) The Following Car Makes Are Not Allowed:
 - Avanti
 - Aston Martin
 - Bentley
 - Bugatti
 - Ferrari
 - Hummer
 - Lamborghini
 - Panoz
 - Rolls-Royce
 - Triumph
 - Lotus
 - McLaren

*There is a make and Model look up table in the App of all cars we will insure.

- d) The Following Body Styles or Sub-Styles Are Not Allowed:
 - Police interceptors
 - Commercial/Cutaway/Chassis
 - Incomplete chassis

*There is a body style look up table in the App of all models that we will insure. Our goal is to accept all body styles of vehicles we will insure.

- e) The Following Vehicle Uses Are Not Allowed:
 - Business Use
 - Commercial
 - Emergency services
 - Leased or rental to others
 - Regularly available to non-listed drivers
 - Carrying persons or property for compensation, except for shared-expense car pools
 - Driving for a Transportation Network Company (i.e. Uber, Lyft,

- etc...)
 - Snowplowing
 - Transporting hazardous materials or large quantities of supplies or equipment
- f) Vehicle Types Conditions & Modification Not Allowed.
- Vehicles not registered for street use are not allowed
 - Vehicles with altered suspensions or lift kits are not allowed
 - Vehicles with cooking equipment or bathrooms
 - Low-speed vehicles with a maximum speed less than 55 MPH
 - Vehicles with snow-plowing equipment
 - Gray market vehicles
 - Vehicles previously declared “total loss”
 - Salvage or branded title
 - Vehicles with more or less than four wheels
 - Custom equipment as defined within the policy.
 - Trailers
 - Recreation vehicles
 - Classic cars
 - Race cars
 - High performance vehicles
 - Vehicles modified for high performance or racing
 - Vehicles not in good working condition
 - Vehicles not meeting applicable vehicle safety requirements
- g) Garaging Location Not Allowed - Controlled by the App.
- Vehicles without a valid Arizona garaging address are not allowed
 - Vehicles that have a principal out of state garaging location in Canada
 - Zip Codes designated as either P.O. box, military, or unique/business are not acceptable garaging addresses unless latest population data purchased by company suggest people reside there
- h) Ownership Not Allowed.
- Vehicles owned or leased by a partnership or corporation.

3) VIN Number that are Acceptable

A **vehicle identification number (VIN)** is a unique code, including a serial number, used by the automotive industry to identify individual vehicles. From 1954 to 1980, there was no accepted standard for VIN numbers, so different manufacturers used different formats. In 1981, the National Highway Traffic Safety Administration of the United States standardized the format. It required all on-road vehicles sold to contain a 17-character VIN, which does not include the letters O (o), I (i), and Q (q) (to avoid confusion with numerals 0, 1, and 9).

We only support 17 diligent VIN's, with the above vehicle manufacturers not insurable in the App.

4) Drivers Not Acceptable

- a) Driving Record:
- ONE or more Major Violation within the last FIVE years

- THREE or more At-Fault Accidents within the last FIVE years
 - THREE or more Minor Violations within the last FIVE years
 - THREE or more Claims within the last FIVE years
- b) Primary Named Insured Cannot Be Excluded
 - c) Drivers Under The age of 18 years.
 - d) Applicants Who Have Been Convicted of Insurance Fraud
 - e) Applicants Who Owe Money From a Previously Cancelled/Non-Renewed Policy with the company
 - f) Applicants Who Have Had a Policy Cancelled or Refused By The Company For, or Who Have Committed, Fraud or Misrepresentation In Connection With An Application For Insurance or In The Presentation or Settlement Of a Claim
 - g) Applicants Who Have Had a Policy Cancelled or Refused By The Company Because of, or Who Have Issued, An Unauthorized Payment In Connection With An Application For Insurance or a Policy
 - h) Applicants Who Have Had A Policy Cancelled or Refused By The Company Because of Interference With the Workings of The App or Misrepresentation of Mileage Driven
 - i) Applicants Who Have Knowingly Threatened Bodily Harm or Engaged In Menacing Behavior Towards a Company Employee or An Affiliate Of The Company
 - j) Drivers That Have a Permanently Revoked License
 - k) Drivers Requiring An SR-22 Filing
 - l) Applicants or policyholders who have disputed electronic payments, either made directly by the Applicant to their Just Insure account or those payment(s) completed by the Automatic-Payments function within the App, to pay premium owed.

5) Other Factors that Eliminate Insurability

- a) Driving Record
 - ONE or more Major Violation within the last FIVE years
 - THREE or more At-Fault Accidents within the last FIVE years
 - THREE or more Minor Violations within the last FIVE years
 - THREE or more Claims within the last FIVE years
- b) All Named Insureds Must Be Natural Persons
- c) Policies That Have Vehicles Garaged At Two Different Addresses and Drivers In Two Different Households, With The Following Exceptions
 - Student or military risks
 - Named insured has two different households
 - Drivers who live at different addresses but all vehicles are garaged at one place; or husband/wife or domestic partners in the process of divorce and the vehicle is still considered communal property
- d) Applicants who do not want Paperless Option
- e) Policies Where The Applicant or Named Insured Fails To Provide, At Company Request, Verification Of Information That He or She Supplied
- f) Policies Where The Applicant or Named Insured (As Either Applicant, Named, or Spouse), or a Listed Driver Has Had a Policy Written By The Company Declined, Canceled, or otherwise declined for Underwriting Reasons
- g) Policies with (or covering an insured with) an unacceptable claim history, payment history, vehicle history, or other history
- h) Applicants or Policyholders who create multiple accounts for the same named insured on one mobile device
- i) Policyholders who do not have a vehicle odometer that is in working order

- j) Policyholders that opt out of any electronic communication from Just Insure Insurance, including emails, text messages, instant messaging, or any other form of electronic communication that are necessary in providing you our Services.
- k) Policyholders that do not fulfill all required conditions as indicated by Just Insure and continue to not fulfill required conditions throughout the policy period.
- l) Policyholders who engage in the sharing of app login information
- m) Applicants or policyholders who use a username, email, name of another person or entity that they do not have the right to use, or the name of a person or entity with the intent to impersonate that person or entity.
- n) Policyholders who have not fulfilled the following conditions will not have the ability to purchase a new policy with Just Insure:
 - Policyholders who have not accepted or have removed required mobile app permissions
 - Policyholders who have a vehicle with a broken odometer
 - Policyholders who have a negative balance and have not brought their account current with good standing
 - Policyholders who have not provided odometer photos as requested by Just Insure

Failure to fulfill these required conditions throughout the policy period as requested by Just Insure may result in midterm cancellation, the inability to purchase a new policy with Just Insure and additional charges, as authorized by the terms of the policy

- o) Policyholders who do not update the mobile app to the latest version as soon as new versions are released and available
- p) Policyholders who take fraudulent photos, to include submitted photos taken of other photos, or any photo that is not taken directly from the insured vehicle's dashboard odometer.

6) Managing Odometer Readings:

Drivers are required to use the app when they drive and to periodically take photos of the odometer. Persistent failure to use the app or to take such photos will result in action/notices in the app, and/or emails/letters being sent, resulting in 50-mile billing and/or termination actions and/or inability to purchase a new policy by the company in accordance with Arizona law.

7) Trip Tracking and Dispute Process:

Just will use its Automatic Trip Detection feature to automatically identify when a driver begins and ends a driving trip. Customer telematics data will be tracked during the trip and used to score driving quality and log miles incurred from the start to the end of each trip. Just Insure may use Bluetooth, phone data, and points of interest to identify that the insured's vehicle is being driven. When a policyholder disputes an automatically tracked trip, the insured will be asked for a reason they believe the trip was inappropriately tracked/billed. An updated odometer photo may be requested so that actual miles incurred can be verified. If the Company deems a trip to have been tracked in error and/or in excess of actual miles incurred on the vehicle, the trip will be removed from the account.

8) Policy Terminations & Cancellation:

Coverage: At any time:

- a) Policy cancel or nonrenew if a named insured establishes a primary residence in a state other than this state.
- b) Policyholder can cancel their own policy any time during the policy period by pressing the cancel button in the app. Notice is provided in the App that the policy is canceled and a cancellation letter is sent to the customer confirming the policy cancellation. Premium owed is collected or a refund is provided for any unused account balance.
- c) Section 9 below - Managing Negative Balances:

Rules within first 60 days of the initial policy period:

- a) Section 2 above - Vehicle
- b) Section 3 above - VIN Number that are Acceptable
- c) Section 4 above - Drivers Not Acceptable
- d) Section 5 above - Other Factors that Eliminate Insurability

Rules after 60 days or during a renewal policy period:

- d) Policy Cancel due to non-payment of premium if the customer allows their account balance to become \$0.00 or a negative balance for 7 consecutive days. The App will push a request for payment and provide the notice of cancellation. If the account balance is returned positive to good standing within the required time frame, the policy remains in force. If the account balance is not made positive to good standing, the policy is out of force after the grace period has ended.
- e) The insurance was obtained through fraudulent misrepresentation, including but not limited to:
 - Policy cancellation can occur when an investigation by Just Insure indicates that the policyholder has withheld information, or intentionally falsified information that would have disqualified them or their vehicle from insurability.
 - Policy cancellation can occur when falsification of vehicle odometer photos for the purposes of demonstrating less vehicle miles than actually driven.
 - Policy cancellation can occur if an applicant or policyholder uses a username, email, or name of another person or entity that they do not have the right to use, or the name of a person or entity with the intent to impersonate that person or entity.
- f) The named insured, any person who resides in the same household as the named insured and who customarily operates a motor vehicle insured under the policy or any other person who regularly and frequently operates a motor vehicle insured under the policy:
 - Has had the person's driver license suspended or revoked during the policy period.
 - Develops a permanent disability, either physically or mentally, and the person does not produce a certificate from a physician or a registered nurse practitioner testifying to the person's ability to operate a motor vehicle.
 - Is or has been convicted during the thirty-six months immediately preceding the effective date of the policy or during the policy period of:

1. Criminal negligence resulting in death, homicide or assault and arising out of the operation of a motor vehicle.
 2. Operating a motor vehicle while in an intoxicated condition or while under the influence of drugs.
 3. Leaving the scene of an accident.
 4. Making false statements in an application for a driver license.
 5. Reckless driving.
- The named insured, any person who resides in the same household as the named insured and who customarily operates a motor vehicle insured under the policy or any other person who regularly and frequently operates a motor vehicle insured under the policy uses a motor vehicle rated or insured under the policy as a private passenger motor vehicle regularly and frequently for commercial purposes.
 - The named insured, any person who resides in the same household as the named insured and who customarily operates a motor vehicle insured under the policy or any other person who regularly and frequently operates a motor vehicle insured under the policy uses a motor vehicle rated or insured under the policy to provide transportation network services unless, while the driver is logged in to the transportation network company's digital network or software application to be a driver or is providing transportation network services, the named insured either:
 1. Has procured an endorsement to the private passenger policy that expressly provides such coverage.
 2. Is covered by a motor vehicle liability insurance policy issued by another insurer expressly providing such coverage.
 - The director determines that the continuation of the policy would place the insurer in violation of the laws of this state or would jeopardize the solvency of the insurer.
- g) An insurer may non-renew a motor vehicle insurance policy if the insurer complies with this article. An insurer shall provide notice of a nonrenewal to the named insured as prescribed by section 20-1632. A named insured who disputes the nonrenewal of the named insured's policy may file an objection with the director pursuant to section 20-1633.

9) Managing Negative Balances:

Customers are required to keep a positive account balance. If an account balance reaches zero dollars or goes negative, the customer is still insured for the required 7 day grace period, per Arizona statute. The customer is immediately notified and reminded to top up their account in the app and by email. If the balance is not brought back to at least the minimum good standing positive balance, a cancellation letter is sent to the customer, in compliance with Arizona statute. The policyholder will not be able to purchase a new policy until the account is brought positive and with a positive balance sufficient to start the new policy. Just Insure will use any available payment method on the account to help the policyholder keep a positive balance and stay insured.

10) Charges:

The policyholders are given a per-mile price for each applicable coverage prior to the inception of a policy. The per-mile price will be valid for the duration of the policy for that vehicle.

The policyholders are also given a per-day price for each applicable coverage, which

could be \$0, prior to the inception of each policy. The per-day price will be valid for the duration of the policy for that vehicle. Payment for the current day will be deducted from the insured's account at 12am of that day. Partial days will be prorated to the nearest hour from 12:01 am.

Furthermore, policyholders are required to supply Just Insure with information about their driving behavior, including miles driven so that the correct premium can be charged to their account. If policyholders do not provide this information, then Just Insure is authorized to do the following:

- A. Starting on the day we have determined the policyholder's Mobile App was removed/uninstalled, 50 miles will be charged for each day the Just Insure App remains removed/uninstalled, unless the insured provides Just Insure with proof via odometer photo in the app of actual miles driven.
- B. The insured is required to provide a true and accurate initial odometer photo of the insured vehicle either prior to or immediately after purchase. If the insured does not provide the initial photo, then 50 miles may be charged for each day until the initial odometer photo is provided, starting on the policy effective date. These 50-mile per day charges are not reimbursable.
- C. If the insured has not tracked miles for 14 consecutive days and the missing mileage cannot be determined, then 50 miles may be charged for each missing day starting on the date the last accepted odometer photo was provided in the App, until the policy is no longer in force, unless the insured provides a new accepted odometer photo of actual miles driven in the App. Zero miles incurred between submitted odometer photos may result in policyholders being required to demonstrate that the vehicle is in good working order, with a working odometer. Failure to show that vehicle is in good working order and/or the vehicle has a working odometer, may result in 50-mile charges for each day starting on the date of the last accepted odometer photo or the policy start date, and will continue until an accepted odometer photo is received or the policy is canceled.
- D. The insured has a 7 day period to provide an accepted initial follow-up odometer photo, following a request by Just Insure at the 7 day policy mark. If the insured does not provide an accepted photo in the App within this time period, then 50 mile per day charges will occur starting the day the initial odometer photo was received, and continue each day until the first follow-up odometer photo is provided and accepted, or the policy ends. These 50 mile charges are reimbursable.
- E. The insured has a 10 day period to provide an accepted follow-up odometer photos following a request by Just Insure at the 30, 60 and 90 day period. If the insured does not provide the requested photo in the App within this time period, then 50 mile per day charges may occur starting on the date the last accepted odometer photo was provided and continue each day until an accepted follow-up odometer photo(s) is/are provided or the policy ends.
- F. The insured is required to provide a final odometer photo at the end/termination of the policy. If not received, 50 miles may be charged for each day starting on the date the prior odometer photo was provided and accepted, until the cancellation or termination date of the policy. The insured is provided a 7-day grace period to provide the odometer photo. If received within those 7 days, the 50-mile charges are reimbursed.
- G. When the insured removes a vehicle to their policy during the policy period, a final

odometer photo for the removed vehicle is due immediately. The policyholder will have 1-day to provide the final odometer photo. Failure to provide the final odometer photo may result in 50-mile charges for each day commencing on the day the prior odometer photo was provided through the day the vehicle was removed from the policy.

- H. When the insured replaces/adds a vehicle to their policy during the policy period, an initial odometer photo is due immediately. The policyholder will have 1 day to provide the initial odometer photo or signup with an approved third party mileage provider for the new vehicle. If the insured does not provide the initial photo, then 50-mile per day charges may occur each day until the initial odometer photo is provided commencing on the effective date of the replacement/additional vehicle. These 50-mile charges are not reimbursable.
- I. Where an illegible photo is received, the policyholder will have 1-day to provide a replacement photo to be submitted following notice from Just Insure that the photo has been rejected. This 1-day period is only allowed one time during each policy period. Failure of the insured to provide an approved/legible replacement photo will be considered not providing an odometer photo and 50 mile per day charges may occur commencing on the date the prior approved/legible odometer photo was provided or the first day of the policy period, as noted in the scenarios above.
- J. The initial odometer photo received upon the start of any renewal period may be used as the final odometer photo on the policyholder's prior policy period.

11) Payment Authorization:

Automatic Payment function is required in the App which allows the policyholder account to be automatically topped up when the account balance reaches zero or a negative balance. The policyholder will choose the amount of automatic top-up, with the minimum acceptable amount of \$30.00 or one month's estimated usage. When the account balance drops to zero or a negative balance, the app will automatically generate a top-up to the chosen amount. When the account balance drops to a negative balance above the policyholder chosen amount, the app will automatically generate a top-up in the amount necessary to return the account to zero plus the policyholder automated top-up amount. Policyholders are required to keep a valid payment method in their account, and may change or add additional payment methods in the App.

12) Premium Refunds:

Once a policy is canceled or terminated, after reconciliation of mileage through odometer photos and/or 50 mile per day charge(s), the policyholder will be refunded the positive balance amount in full by the same method of payment in which the premium payment was made.